### TELECOM NAMIBIA LIMITED and its subsidiaries

## ANNUAL FINANCIAL STATEMENTS for the year ended 30 September 2008

6%			
	1795.09 -0.54 ▼ 0.03% 767.89 0.01 ▲ 0.00%	07.03 R40 A AAA	
\$\$\$\$\$ \$\$\$\$\$	778.33 1.34 ▲ 0.17% 4443.87 7.63 ▲ 0.23%	1791.97 4.83 ▲ 0.27% 1295.09 -0.54 ▼ 0.13%	
5%	2916.60 -4.89 V 0.16% 1112.11 -0.73 V 0.05%	767.89 0.01 ▲ 0.10% 700.33 1.34 ▲ 0.17%	
	1787.63 8.49 ▲ 0.38%	443.83 5.63 ▲ 0.23% 416.60 -6.89 ▼ 0.06%	
8%	1791,97 4.83 ▲ 0.27% 1295.09 -0.54 ▼ 0.13%	412.11 -0.73 ▼ 0.15% 795.63 849 ▲ 0.48%	
7%	767 89 0.01 A 0.10%	791.97 4.83 ▲ 0.27% 795.09 -0.54 ▼ 0.53%	
3%	700.33 1.34 \( \text{0.17\%} \) 443.83 5.63 \( \text{0.23\%} \) 416.60 -6.89 \( \text{0.06\%} \) 0.15\%	767.89 0.01 4 0.00%	
0%	412.11 -0.73		
7%	795.63 8.49 0 27%	2443.83 5.65 V 0.06%	 0.

CONTENTS	Page
Corporate governance statement	2
Statement of responsibility by the board of directors	3
Report of independent auditors	4
Balance sheets	5-6
Income statements	7
Statements of changes in equity	8-9
Cash flow statements	10-11
Notes to the financial statements	12-57
Annexure A - Standards and Interpretations issued not yet effective	58-62
Annexure B - Standards and Interpretations issued not yet effective and not relevant to the Group	63

No directors' report is presented as the Group is a wholly-owned subsidiary of Namibia Post and Telecom Holdings Limited, a company incorporated in Namibia.

### **CORPORATE GOVERNANCE STATEMENT**

Telecom Namibia Limited and its subsidiaries are committed to the principles of integrity, safety, professionalism, transparency, responsibility and accountability and the directors recognise the competitive need for management to conduct the business of the Group accordingly and in accordance with generally accepted corporate practices, in keeping with the Group's policies and the laws of Namibia.

#### **Board of directors**

The board meets regularly, retains control over the Group and monitors executive management. The board reserves to itself a range of key decisions to ensure that it retains proper direction and control of the Group. The roles of the Chairperson and Managing Director do not vest in the same person and the Chairperson is a non-executive director. The Chairperson provides leadership and guidance to the Group's board, encourages proper deliberation of all matters requiring the board's attention, obtains optimum input from the other directors and ensures all decisions of the board are clearly worded and are likely to advance the Group's interests.

#### Non-executive directors

The board has four non-executive directors. Non-executive directors are appointed by the shareholder for specific terms and re-appointment is not automatic.

#### **Executive directors**

There is one executive director on the board. An executive director's service contract does not exceed five years in duration, except where a longer period has been approved by the shareholder at a general meeting. There is full disclosure in the notes to the financial statements of emoluments to directors.

#### Group secretary and professional advice

All directors have access to the advice and services of the Group Secretary, who is responsible to the board for ensuring that board procedures are followed. All directors are entitled to seek independent professional advice about the affairs of the Group at the Group's expense.

#### **Internal control systems**

The Group maintains systems of internal control over financial reporting and over safeguarding of assets against unauthorised acquisition, use or disposition, all designed to provide reasonable assurance to the Group's management and board of directors regarding the preparation of reliable published financial statements and the safeguarding of the Group's assets. The system includes a documented organisational structure and division of responsibility, established policies and procedures which are communicated throughout the Group and used for the proper training and development of its people.

There are inherent limitations in the effectiveness of any system of internal control, including the possibility of human error and the circumvention or overriding of controls. Accordingly, even an effective internal control system can provide only reasonable assurance with respect to financial statement preparation and the safeguarding of assets. Furthermore, the effectiveness of an internal control system can change with circumstances.

#### **Corporate governance**

The board subscribes to the principles of transparent and honest corporate governance. The following committees assist the Group with the compliance thereof: audit committee, executive committee, remuneration committee and risk management committee.

#### STATEMENT OF RESPONSIBILITY BY THE BOARD OF DIRECTORS

The directors are required by the Namibian Companies Act, 1973, to maintain adequate accounting records and are responsible for the content and integrity of the financial statements and related financial information included in this report. It is their responsibility to ensure that the financial statements fairly present the state of affairs of the company and the Group as at the end of the financial year and the results of its operations and cash flows for the period then ended, in conformity with International Financial Reporting Standards. The external auditors are engaged to express an independent opinion on the financial statements.

The financial statements are prepared in accordance with International Financial Reporting Standards and are based upon appropriate accounting policies consistently applied and supported by reasonable and prudent judgements and estimates.

The directors acknowledge that they are ultimately responsible for the system of internal financial control established by the Group and place considerable importance on maintaining a strong control environment. To enable the directors to meet these responsibilities, the board of directors sets standards for internal control aimed at reducing the risk of error or loss in a cost effective manner. The standards include the proper delegation of responsibilities within a clearly defined framework, effective accounting procedures and adequate segregation of duties to ensure an acceptable level of risk. These controls are monitored throughout the Group and all employees are required to maintain the highest ethical standards in ensuring the Group's business is conducted in a manner that in all reasonable circumstances is above reproach. The focus of risk management in the Group is on identifying, assessing, managing and

monitoring all known forms of risk across the Group. While operating risk cannot be fully eliminated, the Group endeavours to minimise it by ensuring that appropriate infrastructure, controls, systems and ethical behaviour are applied and managed within predetermined procedures and constraints.

The directors are of the opinion, based on the information and explanations given by management that the system of internal control provides reasonable assurance that the financial records may be relied on for the preparation of the financial statements. However, any system of internal financial control can provide only reasonable, and not absolute, assurance against material misstatement or loss.

The going concern basis has been adopted in preparing the financial statements. The directors have no reason to believe that the Group will not be a going concern in the foreseeable future based on forecasts and available cash resources. The viability of the Group is supported by these financial statements.

The financial statements have been audited by the independent auditors, Deloitte & Touche, which was given unrestricted access to all financial records and related data, including minutes of all meetings of the shareholders and the board of directors. The directors believe that all representations made to the independent auditors during their audit were valid and appropriate. The auditor's report is presented on page 4.

The financial statements set out on pages 5 to 61 were approved and authorised for issue by the board of directors on 27 March 2009 and are signed on their behalf by:

Chairperson

**Managing Director** 

### REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBER OF TELECOM NAMIBIA LIMITED

We have audited the annual financial statements and Group annual financial statements of Telecom Namibia Limited, which comprise the balance sheet and the consolidated balance sheet as at 30 September 2008, the income statement and the consolidated income statement, statement of changes in equity and the consolidated statement of changes in equity, the cash flow statement and the consolidated cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes as set out on pages 5 to 61.

#### **Directors' Responsibility for the Financial Statements**

The Group's directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and in the manner required by the Companies Act of Namibia. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those

risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of the company and of the Group as at 30 September 2008, and of their financial performance and their cash flows for the year then ended in accordance with International Financial Reporting Standards and in the manner required by the Companies Act of Namibia.

Dolette & Tombe

Deloite & Touche
Registered Accountants and Auditors
Chartered Accountants (Namibia)
8th Floor, Namdeb Centre
10 Dr Frans Indongo Street
Windhoek
NAMIBIA

Per R H McDonald

27 March 2009

**Regional Executives: GG Gelink (Chief Executive)** 

A Swiegers (Chief Operating Officer)

**GM Pinnock** 

Resident Partners: VJ Mungunda (Managing Partner)

**RH McDonald** 

J Kock H de Bruim

### Telecom Namibia Limited Balance Sheets at 30 September 2008

	Notes	Group 2008 N\$'000	Restated Group 2007 N\$'000	Company 2008 N\$'000	Restated Company 2007 N\$'000
ASSETS					
Non-current assets					
Plant and equipment	2	1 578 632	1 471 356	1 578 632	1 471 356
Intangible assets	3	14 772	948	14 772	948
Goodwill	4	13 246	13 246		
Investment in subsidiary	5			164 224	57 191
Loans advanced	6	40 825	13 785		
Investment in associates	7	129 525	75 205	116 904	95 140
Derivative financial instruments	8	28 423	20 559	28 423	20 559
Finance lease receivable	9	16 340	12 960	16 340	12 960
Investments	10		67 470		67 470
		1 821 763	1 675 529	1 919 295	1 725 624
Current assets					
Inventories	11	46 303	52 614	46 303	52 614
Trade and other receivables	12	195 759	171 622	195 759	171 622
Derivative financial instruments	8	578	2 063	578	2 063
Amounts owing by fellow subsidiaries	13	779	1 229	779	1 229
Amounts owing by holding company	13	16		16	
Current tax asset	14	23 251	29 314	23 251	29 314
Short-term portion of finance lease receivable	9	6 723	6 126	6 723	6 126
Cash and cash equivalents	15	38 108	51 660	38 055	51 606
		311 517	314 628	311 464	314 574
Total assets		2 133 280	1 990 157	2 230 759	2 040 198
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# Telecom Namibia Limited Balance Sheets continued at 30 September 2008

Not	es	Group 2008 5'000	Restated Group 2007 N\$'000	Company 2008 N\$'000	Restated Company 2007 N\$'000
EQUITY					
Capital and reserves attributable to the company's equity holders					
Share capital	<b>6</b> 15 <sup>2</sup>	530	154 530	154 530	154 530
Retained earnings	777	048	801 485	907 840	860 897
Total equity	931	578	956 015	1 062 370	1 015 427
LIABILITIES					
Non-current liabilities					
Post-retirement benefit obligations	<b>7</b> 60	649	49 575	60 649	49 575
Long-term liabilities	<b>8</b> 190	617	84 450	157 817	75 079
Deferred tax	9 424	478	391 339	424 478	391 339
	675	744	525 364	642 944	515 993
Current liabilities					
Trade and other payables	0 182	731	186 711	182 218	186 711
Derivative financial instruments	8	222	1 347	222	1 347
Short-term portion of long-term liabilities	<b>8</b> 13	876	282 534	13 876	282 534
Bank overdraft	<b>5</b> 328	376	19 900	328 376	19 900
Amount owing to fellow subsidiaries	3	753	14 092	753	14 092
Amount owing to holding company	3		4 194		4 194
	525	958	508 778	525 445	508 778
Total liabilities	1 201	702	1 034 142	1 168 389	1 024 771
Total equity and liabilities	2 133	280	1 990 157	2 230 759	2 040 198

### Telecom Namibia Limited Income Statements for the year ended 30 September 2008

	Notes	Group 2008 N\$'000	Restated Group 2007 N\$'000	Company 2008 N\$'000	Restated Company 2007 N\$'000
Revenue		1 080 491	1 060 687	1 080 491	1 060 687
- Sale of goods		36 404	54 877	36 404	54 877
- Services rendered		1 044 087	1 005 810	1 044 087	1 005 810
Other operating income		22 053	3 154	22 053	3 154
Distribution costs		(297 525)	(285 932)	(297 525)	(285 932)
Administrative expenses		(555 491)	(558 087)	(555 215)	(557 991)
Other operating expenses		(146 837)	(152 695)	(146 837)	(152 695)
Operating profit	21	102 691	67 127	102 967	67 223
Finance income	22	19 320	20 490	20 591	18 271
Finance costs	22	(43 476)	(36 930)	(43 476)	(34 368)
Share of results of associates after tax	7	(69 833)	(53 404)		
Profit / (loss) before tax		8 702	(2 717)	80 082	51 126
Taxation	24	(33 139)	(27 909)	(33 139)	(27 909)
(Loss) / profit for the year		(24 437)	(30 626)	46 943	23 217
Attributable to: Equity holders of the company		(24 437)	(30 626)	46 943	23 217

### Telecom Namibia Limited Statements of changes in equity for the year ended 30 September 2008

Group	ote	Share capital N\$'000	Retained earnings N\$'000	Total N\$'000
Balance at 1 October, 2006 - Restated		154 530	832 111	986 641
As previously stated		154 530	825 746	980 276
Prior year adjustment 3	0		6 365	6 365
Restated loss for the year			(30 626)	(30 626)
As previously stated			(28 634)	(28 634)
Prior year adjustment 3	0		(1 992)	(1 992)
Balance at 30 September, 2007 - Restated		154 530	801 485	956 015
Loss for the year			(24 437)	(24 437)
Balance at 30 September, 2008		154 530	777 048	931 578

No dividends were paid or declared during the year (2007: Nil).

# Telecom Namibia Limited Statements of changes in equity for the year ended 30 September 2008

Company	Note	Share capital N\$'000	Retained earnings N\$'000	Total N\$'000
Balance at 1 October , 2006 - Restated		154 530	837 680	992 210
As previously stated		154 530	831,315	985 845
Prior year adjustment	30		6 365	6 365
Restated profit for the year			23 217	23 217
As previously stated			25 209	25 209
Prior year adjustment	30		(1 992)	(1 992)
Balance at 30 September , 2007 - Restated		154 530	860 897	1 015 427
Profit for the year			46 943	46 943
Balance at 30 September, 2008		154 530	907 840	1 062 370

No dividends were paid or declared during the year (2007: Nil).

# Telecom Namibia Limited Cash flow statements for the year ended 30 September 2008

	Notes	Group 2008 N\$'000	Restated Group 2007 N\$'000	Company 2008 N\$'000	Restated Company 2007 N\$'000
Cash flow from operating activities					
Operating profit		102 691	67 127	102 967	67 223
Adjustment for :					
Increase in post-retirement benefit obligation		11 074	3 452	11 074	3 452
Movement on derivative financial		11 07 1	3 132	11 07 1	3 132
instrument		(7 864)	6 043	(7 864)	6 043
Movement in Forward Exchange Contract - Asset		1 485	(2 063)	1 485	(2 063)
Movement in Forward Exchange Contract - Liability		(1 125)	(319)	(1 125)	(319)
Gain on exchange rate changes on the balance of cash held in foreign currencies		(300)		(300)	
Loss on restatement of foreign loans		5 472	3 065	5 472	3 065
Depreciation of plant & equipment	2	138 515	134 333	138 515	134 333
Amortisation of intangible assets	3	975	199	975	199
(Profit)/Loss on disposal of plant and					
equipment		(945)	892	(945)	892
Working capital changes	25	(38 905)	(58 948)	(39 418)	(58 948)
Cash generated from operations		211 073	153 781	210 836	153 877
Investment income		19 320	20 490	20 591	18 271
Finance costs		(43 476)	(36 930)	(43 476)	(34 368)
Refunds received/(Tax paid)	14	6 063	(26 543)	6 063	(26 543)
Net cash flow from operating activities		192 980	110 798	194 014	111 237
Cash flow from investing activities					
Movement on finance lease receivable		(3 977)	(2 501)	(3 977)	(2 501)
Plant and equipment acquired	2	(245 850)	(346 145)	(245 850)	(346 145)
Intangible assets acquired	3	(14 799)		(14 799)	
Decrease in investment		67 470	11 470	67 470	4 473
Increase in loans advanced		(107 551)	(10 040)		
Proceeds on disposals – Plant and equipment		1 004	235	1 004	235
Investment in subsidiary acquired		-		(44 000)	
Investment in associated company acquired		(21 878)	(39 035)	-	
Increase in loan to subsidiary company				(63 033)	(33 146)
Increase in loan to associate company		(21 764)	(60 814)	(21 764)	(60 814)
Net cash flow used in investing activities		(347 345)	(446 830)	(324 949)	(437 898)

# Telecom Namibia Limited Cash flow statements for the year ended 30 September 2008

Notes	Group 2008 N\$'000	Restated Group 2007 N\$'000	Company 2008 N\$'000	Restated Company 2007 N\$'000
Cash flow from financing activities				
Long-term loans raised	116 429	200 000	93 000	200 000
Loss on restatement of foreign currency denominated loans	(5 472)	(3 065)	(5 472)	(3 065)
Long-term loans repaid	(278 920)	(42 036)	(278 920)	(51 407)
Net cash flow from financing activities	(167 963)	154 899	(191 392)	145 528
Net (decrease) in cash and cash equivalents	(322 328)	(181 133)	(322 327)	(181 133)
Cash and cash equivalents at beginning of year	31 760	212 893	31 706	212 839
Effects of exchange rate changes on the balance of cash held in foreign currencies	300	-	300	
Cash and cash equivalents at end of year 15	(290 268)	31 760	(290 321)	31 706