General Highlights

The 2006/07 financial year was an eventful year for Telecom Namibia. The company celebrated its 15th birthday in August and this coincided with the full-scale implementation of our Strategic Blueprint 2010.

Telecom Namibia is well on its way to become an ICT service provider of world-class standards.

The company has established leadership positions in some key market segments and technologies with a proven organisation, a culture of innovation and accountability, and solid financials. We have delivered another year of profitable growth.

We are implementing Strategy 2010 to strengthen our ability to deliver sustained, long-term results.

Portfolio

Positioning our product portfolio for accelerated growth and profitability.

The first pillar of Strategy 2010 focuses our actions on aggressively managing our portfolio to position the businesses for accelerated growth.

One key priority is to better leverage the strength of data products to continue contributing to our success. We are accelerating investments in broadband products to build on our leadership positions in the rapidly growing data space. Another important focus is on developing a number of new, high-growth potential businesses around mobility, speed and choice.

As we execute Strategy 2010, we will continuously phase out all legacy networks.

Operational Excellence

Expanding our efforts to accelerate continuous improvement.

As we pursue demand growth by leveraging our portfolio, developing stronger capabilities and accelerating investments in product innovation, we are expanding our efforts to enhance margins and returns through operational excellence and continuous improvement.

We have made great strides in the area of operational excellence over the past five years, and we continue to see opportunities to improve. We're sharpening our focus on asset productivity and cost control, and are pursuing initiatives to reduce operating costs, and increasing the responsiveness of our business services by adopting to a new business model.

Nurturing Talent

Developing and deploying the company's strongest talent pool.

No strategy succeeds without people. The skills, drive and commitment of Telecom Namibia employees have always been the fuel of our growth engine. A key element of Vision 2010 is to more effectively leverage our greatest strength to succeed in the marketplace.
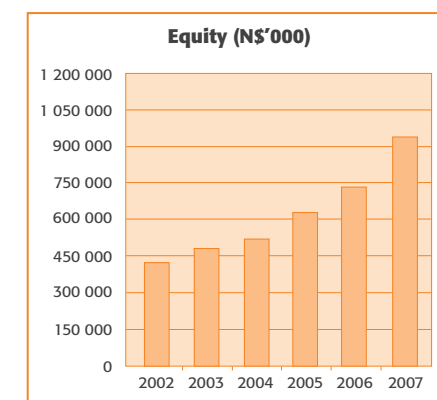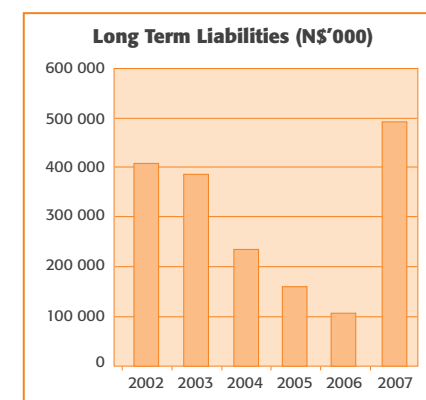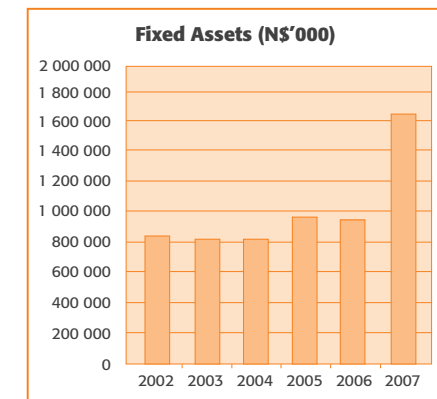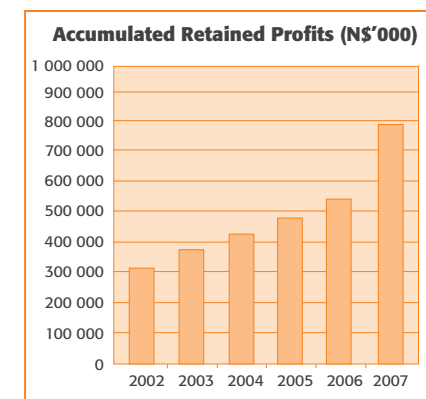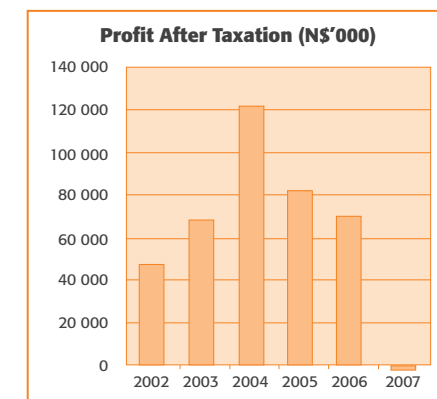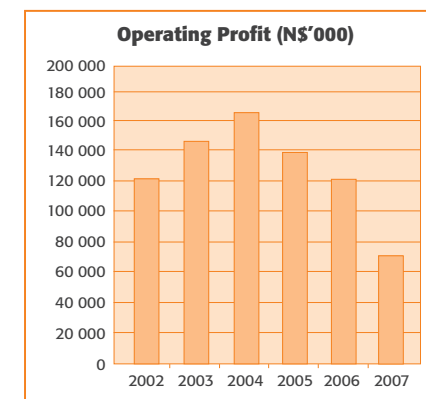
We are locating our best people in the right places across the country and giving them what they need to excel – putting management closer to the customer, streamlining decision-making and plan implementation, and enhancing recruitment of much-needed competencies.
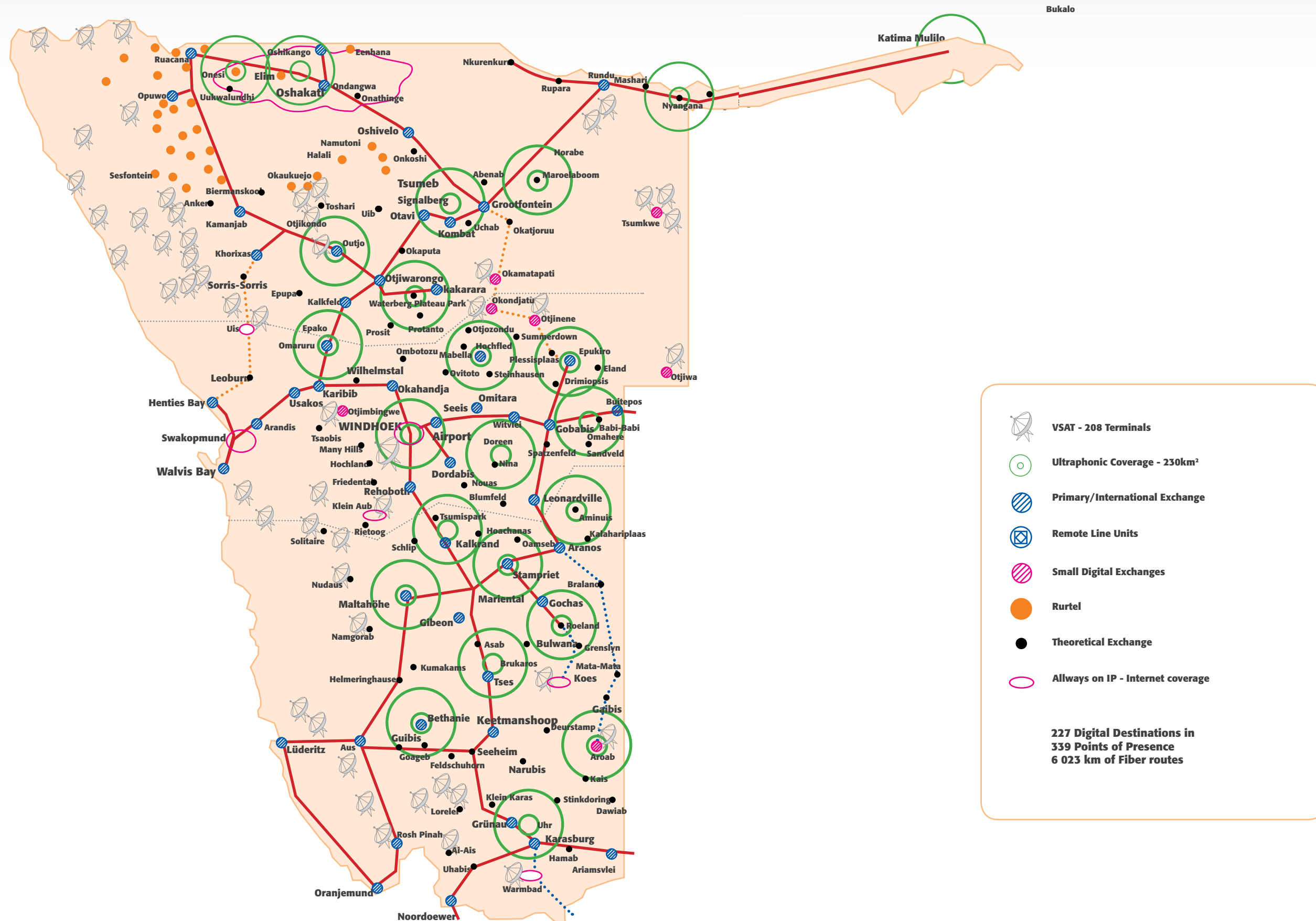
By developing talent, we're positioning our people to thrive in the new Telecom Namibia – a multi-skilled adaptable and agile workforce focused on making Strategy 2010 a reality.

Network Stats for 2006/2007
Stats 2000 - 2007

	2002	2003	2004	2005	2006	2007
Port Capacity (Network Switch Capacity)	175 016	177 876	185 564	195 023	208 178	223 328
Percentage Digital	100%	100%	100%	100%	100%	100%
Direct Exchange Lines (DEL's) Analogue, ISDN and DID slots (Inc. public telephones)	121 233	127 380	136 197	138 880	136 042	138 105
Manual	180	172	153	117	121	66
TOTAL (DEL'S)	121 413	127 552	136 350	138 997	136 163	138 171
Waiting List	2 578	3 321	2 571	3 521	3 844	17 808
DEL Penetration	6.5%	6.6%	6.9%	6.9%	6.5%	6.5%
Population	1 877 919	926 744	1 976 840	2 028 238	2 080 972	2 135 077
# of Public Phones	6 215 603	4 905	4 930	6 086	4 200	
Public phones per 1 000	3.3	2.9	2.5	2.4	2.9	2.0
Number of Households (Projected)	355 463	364 705	374 187	383 916	393 898	404 139
Penetration per Households	34.2%	35.0%	36.4%	36.2%	34.6%	34.2%

Turnover (N$'000)

Operating Profit (N$'000)

Profit After Taxation (N$'000)

Accumulated Retained Profits (N$'000)

Fixed Assets (N$'000)

Long Term Liabilities (N$'000)

Equity (N$'000)

Bukalo
Katima Mulilo

Ruacana • Oshikango • Eenhana
Onesi • Elim
Opuwo • Uukwaludhi • Oshakati • Ondangwa • Onathinge
Nkurenkuru • Rundu • Mashari
Rupara • Nyangana
Sesfontein
Oshivelo
Namutoni
Halali • Onkoshi • Horabe
Okaukuejo • Abenab • Maroelaboom
Biermanskool • Tsumeb
Anker • Toshari • Signalberg • Grootfontein
Kamanjab • Uib • Otavi • Uchab • Okatjoruu • Tsumkwe
Otjikondo • Kombat
Khorixas • Outjo • Okaputa
Sorris-Sorris • Okamatapati
Epupa • Otjiwarongo • Kakarara • Okondjatu
Kalkfeld • Waterberg Plateau Park • Otjinene
Uis • Epako • Prosit • Protanto • Summerdown
Omaruru • Ombotozu • Otjozondu • Epukiro
Leoburg • Wilhelmstal • Mabella • Hochfled • Plessisplaas • Eland • Otjiwa
Ovitoto • Steinhausen • Drimiopsis
Henties Bay • Karibib • Okahandja • Omitara • Buitepos
Usakos • Otjimbingwe • Seeis • Babi-Babi
Swakopmund • Arandis • WINDHOEK • Witvlei • Gobabis • Omahere
Tsaobis • Airport • Doreen • Spatzenfeld • Sandveld
Many Hills
Hochland • Nina
Walvis Bay • Friedental • Dordabis • Nouas • Leonardville
Rehoboth • Blumfeld • Aminuis
Klein Aub • Tsumispark • Kalahariplaas
Solitaire • Rietoog • Hoachanas • Aranos
Schlip • Kalkrand • Oamseb
Nudaus • Stampriet • Braland
Maltahöhe • Mariental • Gochas
Namgorab • Gibeon • Roeland
Asab • Bulwana • Grenslyn
Kumakams • Brukaros • Mata-Mata
Helmeringhausen • Tses • Koes
Guibis
Bethanie • Keetmanshoop • Deurstamp
Lüderitz • Aus • Seeheim • Aroab
Goageb • Feldschuhorn • Kais
Narubis
Lorelei • Klein Karas • Stinkdoring
Rosh Pinah • Grünau • Uhr • Karasburg • Dawiab
Al-Ais • Hamab • Ariamsvlei
Uhabis
Oranjemund • Warmbad
Noordoewer

Legend

Symbol	Description
(VSAT)	VSAT - 208 Terminals
◎	Ultraphonic Coverage - 230km²
⊘	Primary/International Exchange
⊗	Remote Line Units
⊘	Small Digital Exchanges
●	Rurtel
●	Theoretical Exchange
◯	Allways on IP - Internet coverage

227 Digital Destinations in
339 Points of Presence
6 023 km of Fiber routes